**Who We are**

- A global semiconductor leader
- 2016 revenues of $6.97B
- Listed: NYSE, Euronext Paris and Borsa Italiana, Milan

- Approximately 43,500 employees worldwide
- Approximately 7,500 people working in R&D
- 11 manufacturing sites
- Over 80 sales & marketing offices

As of December 31, 2016
Where You Find Us

Making everyday things smarter, connected and more aware of their surroundings

Making driving safer, greener and more connected

Making homes smarter, for better living, higher security, and less waste

Enabling cities to make more of available resources

Enabling the evolution of industry towards smarter, safer and more efficient factories and workplaces
Our Vision

ST stands for life. augmented

Everywhere microelectronics make a positive contribution to people’s lives, ST is there
Application Strategic Focus

The leading provider of products and solutions for Smart Driving and the Internet of Things

Smart Things

Smart Home & City

Smart Industry

Smart Driving
Smart Things

Making Every Thing Smarter

A Smart Thing …

- Understands the environment
- Manages data and transforms it into information
- Connects to the world
- Protects your data
- Is energy efficient
Making Home & Cities Smarter

**Smart City**
- Smart city infrastructure to improve traffic and municipal services
- Smart Grid
- Intelligent, adaptive street lighting
- Smart Buildings

**Smart Home**
- Smart control of heating, air conditioning, appliances, locks and alarms
- Smart meters to connect homes to the smart grid
- More energy efficiency, convenience, comfort and security
Enabling smarter, safer and more efficient factories and workplaces

- Factories that produce in a more efficient manner
- More flexibility and customization possibilities in the supply chain
- More sustainable production with less waste and less energy used
- Safer working environments for people
- Better man-machine cooperation in the work place
- Optimized usage of machines and tools
Smart Driving

Making driving Safer, Greener and more Connected

**Safer**
- Having cars drive better than we can & always watching for threats
- Making driving safer for car occupants and other road users by actively avoiding accidents

**Greener**
- Improving power and fuel efficiency, and helping minimize emissions and car maintenance
- Moving towards electric vehicles

**More Connected**
- Enabling personalized car entertainment and connectivity
- Allowing vehicles to communicate with each other and the infrastructure (V2X)
Product Family Focus

The leading provider of products and solutions for Smart Driving and the Internet of Things

- Dedicated Automotive ICs
- Analog, Industrial & Power Conversion ICs
- Discrete & Power Transistors
- MEMS & Specialized Imaging Sensors
- Digital ASICs
- General Purpose & Secure MCUs EEPROM

Portfolio delivering complementarity for target end markets, and synergies in R&D and manufacturing
Flexible and Independent Manufacturing

- **Morocco**
- **France (Crolles, Rousset, Tours)**
- **Italy (Agrate, Catania)**
- **Malta**
- **Malaysia**
- **Philippines**
- **China (Shenzhen)**
- **Singapore**

Legend:
- Front-End
- Back-End
An Unwavering Commitment to R&D

Advanced research and development centers around the globe

~ 16,000 patents; ~9,500 patent families; ~ 500 new filings (in 2016)

~ 7,500 people working in R&D and product design

As of December 31, 2016
Partners with Our Customers Worldwide

Over 80 sales offices in 35 countries
Q3 2017 Revenues

- **% by Product Group**
  - Analog and MEMS Group (AMG): 7%
  - Microcontrollers and Digital ICs Group (MDG): 33%
  - Automotive and Discrete Group (ADG): 36%
  - Others*: 24%

- **% by Shipment Location**
  - Americas: 60%
  - Asia Pacific: 27%
  - EMEA: 13%

- **% by Customer Type**
  - Top 10 OEMs: 35%
  - Distribution: 34%
  - Other OEMs: 31%

* Others includes Imaging Product Division
2016 Revenues

% by product group

- Analog and MEMS Group (AMG) 23%
- Microcontrollers and Digital ICs Group (MDG) 33%
- Automotive and Discrete Group (ADG) 40%
- Others 4%

% by location of order shipment

- Asia Pacific 58%
- EMEA 27%
- Americas 15%
A Global Semiconductor Player
Regional Sales and Sales by Channel

- % by location of order shipment
- % by market channel

FY2016

% by location of order shipment:
- Americas: 16%
- Asia Pacific: 58%
- EMEA: 26%

% by market channel:
- Top 10 OEMs: 33%
- Other OEMs: 34%
- Distribution: 33%
A Global Semiconductor Player
Regional Sales by Shipment and Region of Origin

% by location of order shipment

- Americas: 26%
- Asia Pacific: 58%
- EMEA: 16%

% by region of origin

- Americas: 30%
- Asia Pacific: 37%
- EMEA: 33%

FY2016
People are Our Foundation

Present in over 35 countries

- Manufacturing: ~67%
- Research & Development: ~17%
- Marketing & Sales, Divisional Functions, Administration & General services: ~16%

...working everyday to increase the quality and experience of life for all
Our Longstanding Commitment to Sustainability

1987
ST’s creation

1990

1995

1st ST Environmental policy
1st ST Environmental Decalogue

2000

Creation of ST Foundation

Launch of reforestation programs

ST Health Plan

2005

ST’s signatory of United Nations Global Compact

1st Corporate Environmental report
1st Environmental Certification ISO14001

Supply Chain Responsibility program
ST member of the EICC

Start tracing origin of our minerals
Creation of ST Ethics Committee

2010

Sustainable Technology program

2015

1st Energy Management certification ISO 50001

2017

5th Environment, Health & Safety Decalogue
1st ST Sustainability Council

1999

ST’s creation of ST Foundation

1990

1st ST Environmental policy

1995

1st EMAS validation
1st Environmental Decalogue

2000

1st Corporate Environmental report
1st Environmental Certification ISO14001

Supply Chain Responsibility program
ST member of the EICC

Start tracing origin of our minerals
Creation of ST Ethics Committee

2010

Sustainable Technology program

2015

1st Energy Management certification ISO 50001

2017

5th Environment, Health & Safety Decalogue
1st ST Sustainability Council
For each sustainability priority, ST defines and implements programs with objectives and indicators published in our annual Sustainability Report.
Sustainability Programs & Key Performance

**People**

**Health & Safety**
Ensure the health, safety and well-being of our employees
- Number of work-related injuries & illnesses per 100 employees = 0.17 in 2016

**Development & Engagement**
Support our employees in their growth and development
- Average of 46 hours of training per employee

**Labor & Human Rights**
Ensure that all employees are treated with respect and dignity
- All manufacturing and major sites covered by Labor & Human Rights risk assessments

**Business**

**Innovation**
Develop innovative products which make a positive contribution to people lives
- 19% of net revenues invested in R&D

**Customer Relations**
Collaborate and align with customers and commit to meet their expectations
- 27% decrease in customer complaints in 2016 vs 2015

**Financial Performance**
Be sustainable in our investments and growth, attractive for investors with low risk
- US$165 million net income in 2016

**Environment & Operations**

**Environmental Efficiency**
Minimize the impact of our business operations
- > 91% of waste reused, recovered or sent for recycling, 44% of water reused and recycled

**Sustainable Technology**
Develop responsible products with social and environmental benefits
- 34% of new products are labelled responsible

**Supply Chain Responsibility**
Assess, audit and partner with our suppliers
- 90% of our eligible suppliers committed to the EICC code of conduct

**Local Communities**

We engage with the local community at all our sites
- In 2016
  - 307 initiatives from 27 sites in 15 countries
  - 6,182 employees engaged in volunteering
  - 125,616 hours of company time dedicated to the community.
Win a Quality Leadership position with all our customers

**Customer Focus**
- Listen
- Communicate
- Service

**Built-in Quality**
- Development
- Ramp Up
- Volume Production

**Lean Leadership**
- Lean Practice
- Perfect Execution
- People Behavior